



THINKING INTO RESULTS

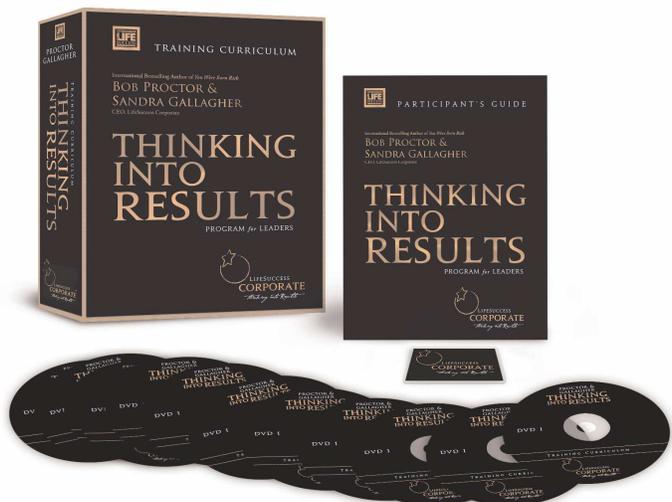
Results automatically improve when people begin to think.

In this weakening economy people are fighting the same battles with some barely surviving: resources spread too thin, slumping sales, individuals fearing the loss of their jobs. LifeSuccess' breakthrough program provides the specific tools ... and step-by-step strategies needed to replace fear of

the unknown with a success mindset and action steps for finding opportunities in the changing economy. Combining over 50 years of research in the personal and professional development industry and over 20 years in corporate and merger acquisition law, Bob Proctor and Sandra Gallagher team up to create the most powerful transformational program of its kind. The Thinking Into Results Program is an extremely effective program for individuals who are truly interested in personal and progressive growth. Likewise, it provides leaders the very best information available on how to draw the most out of their people, the leader's biggest untapped resource. It teaches leaders and teams how to close the gap between knowing and doing and in the process create more meaningful and purpose-driven lives as they dramatically improve results, organizational culture and customer loyalty.

Thinking Into Results is an extraordinary program that presents twelve logical, straightforward and practical lessons that ensure a thriving, success-driven culture that translates into an exceptional return on investment for any leader.

- LESSON 1:** A Worthy Ideal
- LESSON 2:** The Knowing-Doing Gap
- LESSON 3:** Your Infinite Mind
- LESSON 4:** The Secret Genie
- LESSON 5:** Thinking Into Results
- LESSON 6:** Environment is But Our Looking Glass
- LESSON 7:** Trample the Terror Barrier
- LESSON 8:** The Power of Praxis
- LESSON 9:** The Magic Word
- LESSON 10:** The Most Valuable Person
- LESSON 11:** The Impression of Increase
- LESSON 12:** Magnifying the Mind



THE THINKING INTO RESULTS LEADER'S PROGRAM INCLUDES:

- 12 DVDs (teaching and leading you through all of the lessons)
- Participant's Guide (lessons, articles, worksheets to support the video learning)

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Results automatically begin to improve when people begin

LESSON 1: A Worthy Ideal

Type A goals are doing something you already know how to do. Type B goals are what you think you can do. Type C goals are your wants. **WHAT YOU REALLY WANT.**

A worthy ideal causes you to draw something from yourself that you didn't even know was there.

If a person attempts to accomplish something beyond their level of belief, the mind will quickly and automatically create ideas or reasons justifying why it can't be done and those ideas will continue to flow until the project is abandoned.

LESSON 2: The Knowing-Doing Gap

There is an enormous difference between what most people *know* and what they *do*. Knowing is not enough to get results. Results come from behavior, and behavior is caused by the *Paradigm*.

At times we do things we do not want to do, get results we do not want, but do it anyway. This is because of the paradigm in the subconscious mind that controls our behaviors and actions. A common error is trying to change results by changing behavior.

LESSON 3: Your Infinite Mind

Whatever we plant in subconscious mind and nourish with repetition will become a reality. It is the paradigm that has attracted the conditions or circumstances that contribute to our problems.

Becoming aware of paradigms and their limiting ability is not going to change the situation.

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LESSON 4: The Secret Genie

No one has ever seen the mind. When the mind is imagined and understood, you will become much more effective at improving your life results.

Unfortunately, most people's paradigm, causes them to be subservient to their outside world. They live through their senses.

Our conditions, circumstances and environment have no bearing on what is going to happen in our future unless we let them. You do not have to go by what you see, hear, smell, taste and touch.

LESSON 5: Thinking Into Results

An educated person is one who has so developed the faculties of their mind that they may acquire anything that they want, or its equivalent, without violating the rights of others. We are responsible to learn how to utilize our higher mental faculties:

Perception, Will, Reason, Memory, Imagination & Intuition

We are programmed to live from the outside in.

When you look at your results and let the results register in your mind, the results cause you to think. The thinking produces the feeling, the feeling causes the action and the action produces the result – the same result. This is why most people keep getting the same results, year after year.

LESSON 6: Environment is But Our Looking Glass

You have programmed into the deep recesses of your mind a perception of what you are, who you are and what you are worth. This is referred to as an inner self image

You also have an outer image. It is the one that you project to the world by the way you walk, talk, dress, meet and greet other people.

Your results are always a reflection of what is going on internally. The self-image that is fixed in your subconscious mind determines how the rest of the world will see you. You are the only person that has the ability to alter or improve your self image.

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LESSON 7: Trample the Terror Barrier

For a person to change their results, they must change their paradigm.

To have the things that you have never had, you must do things that you have never done.

The Four Steps in the Psychological Process of Experiencing Growth Dealing with Paradigm and
The Terror Barrier.

LESSON 8: The Power of Praxis

*“no one’s ready for a thing, until they believe that they can acquire it. The state of mind must be
belief and not mere hope or wish”* Napoleon Hill

Our belief system is based upon our evaluation of something and frequently if we reevaluate
situations, our belief about those situations will change.

LESSON 9: The Magic Word

No one can cause you to think something you do not want to think. You have the freedom to
think anything you want to think.

There is no *right* way to do anything. It can be a good way. It can even be a valid way, but clearly
understand there is always a better way. And with the right attitude you will find it.

Your attitude is going to determine where you go in life.

LESSON 10: The Most Valuable Person

Leaders create an environment that brings out the good in others which is why the leader
is the person others want to follow.

The effective leader automatically looks for and finds the good in others.

Leaders know where they are going and although they have plans, they do not know how they
are going to get there. They only know they are going to get there. They will change their plan
but never the goal.

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LESSON 11: The Impression of Increase

The Spirit Of Opulence

Start looking for what other people do well

You do not get rich by doing certain things, you get rich by doing things in a certain way

LESSON 12: Magnifying the Mind

You² implies an explosive jump in your personal performance that puts you far beyond the next logical step. Quantum leaps come without apparent effort.

Mastermind power and Accountability

“It takes no more effort to aim high in life, to demand abundance and prosperity that is required to accept misery and poverty” Napoleon Hill

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ONE and Only YOU

Every single blade of grass,

And every flake of snow –

Is just a wee bit different...

There's no two alike, you know.

From something small, like grains of sand,

To each gigantic star

All were made with THIS in mind:

To be just what they are!

How foolish then, to imitate-

How useless to pretend!

Since each of us comes from a MIND

Whose ideas never end.

There'll only be just ONE of ME

To show what I can do-

And you should likewise feel very proud,

There's only ONE of YOU.

That is where it all starts

With you, a wonderful

Unlimited human being

James T. Moore

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